

CUSTOMER: Tower Services Unlimited

PROJECT: Antenna Pole

RFQ #: E-mail 4/28/2011

T&B PROP #: 27708

29-Apr-11



WEIGHT / PRICE SUMMARY

	Description	Pole Length	Above Ground Pole Ht	Qty	Field Splice Type	Unit Str Weight	Unit Str Price	EXTENDED WEIGHT	EXTENDED PRICE
1	Antenna Pole - T&B E437	162'	140'	3	Slip Joint	13,743	\$40,355	41,229	\$121,065
				TOTALS:	3			<u>41,229</u>	<u>\$121,065</u>

Notes:

- Structure Shipment: 8-14 weeks after receipt of order.
Pricing Based on fabricating exactly per T&B Drawing #E437 (As supplied on T&B #20735). Any design changes will extend the lead time by an additional 4-6 weeks

Schedules are subject to prior sales.
All delivery commitments by Thomas & Betts are good faith estimates based upon current information available from our suppliers at the time the dates for delivery are established. In the event that our suppliers fail to make timely delivery of ordered materials, Thomas & Betts reserves the right to adjust any delivery commitment to the extent reasonably necessary to compensate for delayed receipt of such materials. See cover letter.
- Fabrication Facility: Lancaster, SC
- Freight Terms: FOB Origin, Freight is PrePaid and Allowed to a single Location. Unloading by others.
- Price Basis:
 - Finish: Bare weathering steel - blasted to SP6.
 - Climbing: Ladder ClipsIn addition, a "Safety Climb" system is also included, as noted on the drawing
- No structural analysis based on the antenna information provided in the 1/25/06 e-mail has been done.
- 4/29/2011 - Pricing revised to reflect current material, labor and freight costs.